



Serving Outdoor Power Equipment Dealers Since 1984

1365 Strykers Road • Phillipsburg, NJ 08865 • (800) 942-2326 • www.CADCoDist.com

Thank you for your interest in CADCo. We are pleased to consider you for a line of credit. Enclosed is the required paperwork that needs to be completed before we can set-up your account.

For your convenience, I have created the checklist below, so you can check off the items as you go, making sure all required paperwork is completed and submitted to us.

- CADCo. Credit and Trade References/Terms and Conditions (3 pages)
- Personal Guarantee
- ST-3 Form (Dealers Located in NJ only)
- ST-3 Form (Dealers Located Outside of NJ only)
- Tax Exempt Certificate
- Dealer Email/Fax Agreement
- Online Wells Fargo Credit Application (if needed)
- Other _____

Until all completed paperwork is received, we can not process or ship any orders. Once paperwork is received, any orders that need to be shipped immediately must be pre-paid with a credit card (Visa or MasterCard), unless floor planned, until you have been approved for an Open Account.

Of course, all credit information submitted shall be held in strict confidence.

If you have any questions regarding this information, please feel free to contact me at any time.

Please fax (908-878-4038) or email (marisah@cadcodist.com) completed paperwork.

Sincerely,
Marisa Herbert
Credit Manager



Serving Outdoor Power Equipment Dealers Since 1984
 1365 Strykers Road • Phillipsburg, NJ 08865 • (800) 942-2326 • www.CADCoDist.com

Credit and Trade References

Bill To Information	Ship To Information <input type="checkbox"/> Same as bill to	
Legal Company Name:	Legal Company Name:	
Db Name:	Db Name:	
Address 1:	Address 1:	
Address 2:	Address 2:	
County:	County:	
Phone:	Phone:	
Fax:	Fax:	
E-mail:	E-mail:	
Accounts Payable Contact:	Sales Contact:	Parts Contact:
	Service Contact:	Labor Rate:

General Company Information

Federal Tax ID #:	Principal Officer:
Dunn & Bradstreet #:	Title:
Legal Entity:	Business Owner:
Business Type:	Purchase Order Required: <input type="checkbox"/> Yes <input type="checkbox"/> No
In Business Since:	Estimated Annual Sales:
Tax Exempt #:	Copy of Tax Exempt Certificate Required

Please list all products you are interested in:						

Bank References

Bank Name (#1):	Bank Name (#2):
City/State:	City/State:
Account #:	Account #:
Contact/Phone:	Contact/Phone:

Trade References

Company	Address	Phone/Fax	
1.		PH	
Account #:		FX	
2.		PH	
Account #:		FX	
3.		PH	
Account #:		FX	



Serving Outdoor Power Equipment Dealers Since 1984

1365 Strykers Road • Phillipsburg, NJ 08865 • (800) 942-2326 • www.CADCoDist.com

Terms and Conditions

1. Applicant's signature attests acceptance of agreement, financial responsibility, ability and willingness to pay invoices in accordance with the following terms and conditions: terms of payment are Net 30 from the date of the invoice. The account will be considered in default 15 days after the due date. At such time, interest will be charged at the rate of 1.5% per month on all delinquent accounts. Applicant will be responsible for attorney's fees, court costs, and post-judgment interest if collection proceedings are commenced. This agreement shall be enforced in accordance with the laws of the state of New Jersey. Applicant agrees to provide tax exemption certificates for all accounts. The above information as well as that given below is for the purpose of obtaining credit and is warranted to be true. I/We hereby authorize CADCo. to investigate the references listed pertaining to my/our credit and financial responsibility.
2. In the event Seller extended credit to Buyer for the purchase of the materials reflected in this agreement, Buyer hereby grants Seller a security interest in and to the goods and materials sold and transferred to Buyer under this agreement to secure payment of the original purchase price of such materials. This invoice shall also be deemed to constitute a security agreement. Buyer authorizes Seller, at its option, to sign and file a financing statement.
3. **Financial Responsibility:** Reasonable doubt on the part of the Seller concerning the financial responsibility of the Buyer shall entitle Seller to stop operation, decline shipment, or stop any material in transit without liability until the materials have been paid for or until Buyer provides Seller reasonably satisfactory proof, to be determined by seller, of Buyers financial responsibility.
4. **Attorney's Fees:** If any default is made in payment of amounts due for the sale of goods hereunder, Buyer agrees to pay Seller's reasonable cost of collection, including a reasonable attorney's fee, not to exceed the amount allowed by any applicable statute. In case of such default, if Buyer is a corporation or other limited liability entity, the Buyer's presiding officer shall be deemed to have personally guaranteed this invoice.
5. Seller shall not be responsible for delays in or failure of delivery resulting from labor causes or conditions beyond the control of Seller including, but not limited to, disputes, fires, floods, or other casualties, public disturbances, government regulations, transportation delays, or material shortages. Seller shall not be responsible for loss or damage of goods in transit.
6. All claims for defective good or for errors or shortages in goods delivered by Seller shall be made in writing by Buyer within ten days after receipt of the goods by Buyer. Buyer's receipt is presumed to be the date the goods in question are delivered to Buyer by common carrier or other transport service. Such claims shall be accompanied by copies of all warehouse delivery receipts or documentation showing exceptions. Buyer may not return goods without Sellers consent. After inspection or waiver of inspection by Seller, Seller will arrange for disposition of defective or nonconforming goods.
7. No returns shall be allowed except as provided in paragraph 7. If a return is authorized by Seller, it shall be subject to a restocking charge. All returns shall be subject to a minimum restocking charge of 15 percent of the purchase price, FOB Seller's warehouse. Special merchandise restocking charges may exceed 15 percent due to the nature of such merchandise.
8. **SELLER MAKES NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTY OF MERCHANTABILITY OR THE WARRANTY OF FITNESS FOR PARTICULAR PURPOSE.** Seller's liability on any claim, whether in tort or in contract and whether an account of Seller's delivery of non-conforming goods or non-delivery, shall be limited to repair or replacement of the defective or non-conforming goods or repayment of the purchase price, as Seller may in its sole discretion elect. **IN NO EVENT SHALL SELLER HAVE ANY LIABILITY FOR CONSEQUENTIAL OR INCIDENTAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, ERECTION COSTS, LOST PROFITS, DAMAGE TO GOODWILL, LOSS OF TIME, INCONVENIENCE OR OTHER COMMERCIAL OR ECONOMIC LOSS;** and in no event shall Seller be liable for damages exceeding the purchase price to be paid to the Seller hereunder. Buyer agrees to indemnify and hold Seller harmless from all claims by third parties which extend beyond the foregoing limitations on Seller's liability.
9. Any description of the material or service contained on Seller's sale forms or any other correspondence is for the sole purpose of identifying it, it is not part of the basis of the bargain and does not constitute a warranty that the material or service shall conform to that description. The use of any sample in connection with sale is for illustrative purposes only, is not part of the basis of the bargain and is not intended to be construed as a warranty the materials will conform to the sample. Any affirmation of fact or promise made by Seller is not part of the basis of the bargain and shall not constitute a warranty that the material will conform to the affirmation or promise.
Buyer acknowledges that Seller is not an original manufacturer of the products sold under this agreement. Seller's employee's **ORAL STATEMENTS DO NO CONSTITUTE WARRANTIES**, shall not be relied upon by the Buyer, and is not part of the contract for sale.



Serving Outdoor Power Equipment Dealers Since 1984

1365 Strykers Road • Phillipsburg, NJ 08865 • (800) 942-2326 • www.CADCoDist.com

Terms and Conditions continued

10. Neither any failure nor any delay on the part of the Seller in exercising any rights under this invoice shall operate as a waiver of any Seller's rights hereunder.
11. Any clause required to be included in a contract of this type, by any applicable law or governmental regulation, shall be deemed to be incorporated herein.
12. Entire Agreement: This writing constitutes the entire expression of the parties' agreement and is a complete and exclusive statement of the terms of the agreement. The substantive law of the state of New Jersey shall control any premised upon this contract of sales, including, but not limited to, interpretation, performance or breach of contract. In the event any provision contained in this agreement shall be deemed in violation of applicable law, such provision shall be given no force and effect; provided, however, the balance of this sales contract will remain in full force. This agreement shall be deemed made and executed in Phillipsburg, NJ; and venue for any legal proceedings herein shall be in Phillipsburg, NJ.

Notice: In the event this account becomes delinquent, all written and verbal communications will be an attempt to collect the debt and any information will be used for that purpose. In the event this application for credit is approved, all sales shall be subject to the terms and conditions of this credit application.

I/We hereby authorize any and all references listed above to answer and reveal any and all credit information, history, and details about my/our account to CADCo.

Signature: _____ Date: _____

Print Name: _____ Business Title: _____



Serving Outdoor Power Equipment Dealers Since 1984

1365 Strykers Road • Phillipsburg, NJ 08865 • (800) 942-2326 • www.CADCoDist.com

Personal Guarantee

Required to be signed by a principle of the company

By signing the Application, I acknowledge that I have personally guaranteed the debts and obligations of my business and agree I am personally obligated to perform all of the terms and make all payments to CADCo. required by, the agreement of which this Application is a part. Late payments subject to 1.5% interest charge accrued monthly. Customer is responsible for any charges incurred for collection proceedings including attorney fees. Cadco retains its security interest in the products until paid in full. All returned goods require return authorization and are subject to a 15% restocking charge.

Signature _____

Name (please print) _____

Social Security Number _____ Date _____

Dealers Located in NJ Only

ST-3 (11-11, R-12)

State of New Jersey
DIVISION OF TAXATION

The seller must collect the tax on a sale of taxable property or services unless the purchaser gives him a fully completed New Jersey exemption certificate.

SALES TAX
FORM ST-3

PURCHASER'S NEW JERSEY
TAXPAYER REGISTRATION NUMBER*

RESALE CERTIFICATE

To be completed by purchaser and given to and retained by seller. See instructions on back.
Seller should read and comply with the instructions given on both sides of an exemption certificate.

TO CADCo. Date _____
Congdon Associates Distributing Co.
(Name of Seller)
1365 Strykers Road
Phillipsburg, NJ 08865
Address City State Zip

The undersigned certifies that:

- (1) He holds a valid Certificate of Authority (number shown above) to collect State of New Jersey Sales and Use Tax.
- (2) He is principally engaged in the sale of (indicate nature of merchandise or service sold):

- (3) The merchandise or services being herein purchased are described as follows:

- (4) The merchandise described in (3) above is being purchased: (check one or more of the blocks which apply)
 - (a) For resale in its present form.
 - (b) For resale as converted into or as a component part of a product produced by the undersigned.
 - (c) For use in the performance of a taxable service on personal property, where the property which is the subject of this Certificate becomes part of the property being serviced or is later transferred to the purchaser of the service in conjunction with the performance of the service.
- (5) The services described in (3) above are being purchased: (check the block which applies)
 - (a) By a seller who will either collect the tax or will resell the services.
 - (b) To be performed on personal property held for sale.

I, the undersigned purchaser, have read and complied with the instructions and rules promulgated pursuant to the New Jersey Sales and Use Tax Act with respect to the use of the Resale Certificate, and it is my belief that the seller named herein is not required to collect the sales or use tax on the transaction or transactions covered by this Certificate. The undersigned purchaser hereby swears under the penalties for perjury and false swearing that all of the information shown in this Certificate is true.

NAME OF PURCHASER* (as registered with the New Jersey Division of Taxation)

(Address of Purchaser)*

Type of Business*

By

(Signature of owner, partner, officer of corporation, etc.)*

(Title)

*Required

MAY BE REPRODUCED
(Front & Back Required)

INSTRUCTIONS FOR USE OF RESALE CERTIFICATES - ST-3

1. Registered sellers who accept fully completed exemption certificates within 90 days subsequent to the date of sale are relieved of liability for the collection and payment of sales tax on the transactions covered by the exemption certificate. The following information must be obtained from a purchaser in order for the exemption certificate to be fully completed:
 - Purchaser's name and address;
 - Type of business;
 - Reasons(s) for exemption;
 - Purchaser's New Jersey tax identification number or, for a purchaser that is not registered in New Jersey, the Federal employer identification number or out-of-State registration number. Individual purchasers must include their driver's license number;
 - If a paper exemption certificate is used (including fax), the signature of the purchaser.

The seller's name and address are not required and are not considered when determining if an exemption certificate is fully completed. A seller that enters data elements from paper into an electronic format is not required to retain the paper exemption certificate.

The seller may, therefore, accept this certificate as a basis for exempting sales to the signatory purchaser and is relieved of liability even if it is determined that the purchaser improperly claimed the exemption. If it is determined that the purchaser improperly claimed an exemption, the purchaser will be held liable for the nonpayment of the tax.

2. **Retention of Certificates** - Certificates must be retained by the seller for a period of not less than four years from the date of the last sale covered by the certificate. Certificates must be in the physical possession of the seller and available for inspection.
3. **Acceptance of an exemption certificate in an audit situation** – On and after October 1, 2011, if the seller either has not obtained an exemption certificate or the seller has obtained an incomplete exemption certificate, the seller has at least 120 days after the Division's request for substantiation of the claimed exemption to either:
 1. Obtain a fully completed exemption certificate from the purchaser, taken in good faith, which, in an audit situation, means that the seller obtain a certificate claiming an exemption that:
 - (a) was statutorily available on the date of the transaction, and
 - (b) could be applicable to the item being purchased, and
 - (c) is reasonable for the purchaser's type of business; OR
 2. Obtain other information establishing that the transaction was not subject to the tax.

If the seller obtains this information, the seller is relieved of any liability for the tax on the transaction unless it is discovered through the audit process that the seller had knowledge or had reason to know at the time such information was provided that the information relating to the exemption claimed was materially false or the seller otherwise knowingly participated in activity intended to purposefully evade the tax that is properly due on the transaction. The burden is on the Division to establish that the seller had knowledge or had reason to know at the time the information was provided that the information was materially false.

4. **Additional Purchases by Same Purchaser** - This certificate will serve to cover additional purchases by the same purchaser of the same general type of property. However, each subsequent sales slip or purchase invoice based on this Certificate must show the purchaser's name, address and New Jersey, Federal, or out of state registration number for purpose of verification.
5. **Retention of Certificates** - Certificates must be retained by the seller for a period of not less than four years from the date of the last sale covered by the certificate. Certificates must be in the physical possession of the seller and available for inspection on or before the 90th day following the date of the transaction to which the certificate relates.

EXAMPLES OF PROPER USE OF RESALE CERTIFICATE

- a. A retail household appliance store owner issues a Resale Certificate when purchasing household appliances from a supplier for resale.
- b. A furniture manufacturer issues a Resale Certificate to cover the purchase of lumber to be used in manufacturing furniture for sale.
- c. An automobile service station operator issues a Resale Certificate to cover the purchase of auto parts to be used in repairing customer cars.

EXAMPLES OF IMPROPER USE OF RESALE CERTIFICATE

In the examples below, the seller should not accept Resale Certificates, but should insist upon payment of the sales tax.

- a. A lumber dealer can not accept a Resale Certificate from a tire dealer who is purchasing lumber for use in altering his premises.
- b. A distributor may not issue a Resale Certificate on purchases of cleaning supplies and other materials for his own office maintenance, even though he is in the business of distributing such supplies.
- c. A retailer may not issue a Resale Certificate on purchases of office equipment for his own use, even though he is in the business of selling office equipment.
- d. A supplier can not accept a Resale Certificate from a service station owner who purchases tools and testing equipment for use in his business.

REPRODUCTION OF RESALE CERTIFICATE FORMS: Private reproduction of both sides of Resale Certificates may be made without the prior permission of the Division of Taxation.

FOR MORE INFORMATION: Call the Customer Service Center (609) 292-6400. Send an e-mail to: nj.taxation@treas.state.nj.us. Write to: New Jersey Division of Taxation, Information and Publications Branch, PO Box 281, Trenton, NJ 08695-0281.

Dealers Located Outside of NJ only

ST-3NR
(11-11, R-4)

State of New Jersey
DIVISION OF TAXATION
SALES TAX

Form ST-3NR

RESALE CERTIFICATE FOR NON-NEW JERSEY SELLERS

For use **ONLY** by out-of-state sellers not required to be registered in New Jersey

[THIS FORM IS NOT VALID UNLESS FULLY COMPLETED]

Please read and comply with instructions on both sides of this certificate.

SELLER

Name _____ **CADCo.**

Gongden Associates Distributing Co.

Address _____ **1365 Strykers Road**

Phillipsburg, NJ 08865

New Jersey Tax Registration Number _____

PURCHASER

Name* _____

Business Location* _____

State(s) of Registration _____

Out-of-State Registration Number(s)* _____

Type of Business* (e.g., retailer, wholesaler, manufacturer, repair shop) _____

Description of Item(s) Sold, Serviced or Leased: _____

Description of Item(s) Purchased: _____

This merchandise or service is being purchased for (check applicable item)

- Resale in its present form
- Resale as a physical component of a product produced or repaired by the purchaser
- Lease (outside New Jersey)

The purchaser certifies it has no place of business, employees, independent contractors, service activities, or leased tangible personal property in New Jersey, is not required to be registered with the New Jersey Division of Taxation, and in fact is not registered with the New Jersey Division of Taxation.

The purchaser further certifies that if any property purchased tax free is used or consumed by the purchaser in New Jersey making it subject to New Jersey sales and use tax, the purchaser will pay the proper tax to the Division of Taxation.

Under penalties of perjury I swear or affirm that the information on this form is true and correct to the best of my knowledge.

Print Name _____

Authorized Signature _____
(Owner, Partner, Corporate Officer)

Title _____ Date _____

Address (if different from above) _____

*Required

MAY BE REPRODUCED - (Front and Back Required)

**INSTRUCTIONS FOR USE OF RESALE CERTIFICATES
FOR NON-NEW JERSEY SELLERS ST-3NR**

1. Registered sellers who accept fully completed exemption certificates within 90 days subsequent to the date of sale are relieved of liability for the collection and payment of sales tax on the transactions covered by the exemption certificate. The following information must be obtained from a purchaser in order for the exemption certificate to be fully completed:

- Purchaser's name and address;
- Type of business;
- Reasons(s) for exemption;
- Purchaser's New Jersey tax identification number or, for a purchaser that is not registered in New Jersey, the Federal employer identification number or out-of-State registration number. Individual purchasers must include their driver's license number;
- If a paper exemption certificate is used (including fax), the signature of the purchaser.

The seller's name and address are not required and are not considered when determining if an exemption certificate is fully completed. A seller that enters data elements from paper into an electronic format is not required to retain the paper exemption certificate.

The seller may, therefore, accept this certificate as a basis for exempting sales to the signatory purchaser and is relieved of liability even if it is determined that the purchaser improperly claimed the exemption. If it is determined that the purchaser improperly claimed an exemption, the purchaser will be held liable for the nonpayment of the tax.

2. **Retention of Certificates** - Certificates must be retained by the seller for a period of not less than four years from the date of the last sale covered by the certificate. Certificates must be in the physical possession of the seller and available for inspection.
3. **Acceptance of an exemption certificate in an audit situation** – On and after October 1, 2011, if the seller either has not obtained an exemption certificate or the seller has obtained an incomplete exemption certificate, the seller has at least 120 days after the Division's request for substantiation of the claimed exemption to either:

1. Obtain a fully completed exemption certificate from the purchaser, taken in good faith, which, in an audit situation, means that the seller obtain a certificate claiming an exemption that:
 - (a) was statutorily available on the date of the transaction, and
 - (b) could be applicable to the item being purchased, and
 - (c) is reasonable for the purchaser's type of business; OR
2. Obtain other information establishing that the transaction was not subject to the tax.

If the seller obtains this information, the seller is relieved of any liability for the tax on the transaction unless it is discovered through the audit process that the seller had knowledge or had reason to know at the time such information was provided that the information relating to the exemption claimed was materially false or the seller otherwise knowingly participated in activity intended to purposefully evade the tax that is properly due on the transaction. The burden is on the Division to establish that the seller had knowledge or had reason to know at the time the information was provided that the information was materially false.

EXAMPLES OF PROPER USE OF RESALE CERTIFICATE FOR NON-NEW JERSEY SELLERS

- (a) A craftsman registered in Pennsylvania as a retail and wholesale seller of furniture comes to New Jersey to purchase lumber which he will use in making furniture.
- (b) A merchant registered as a retail seller of books in Connecticut purchases books for his inventory from a New Jersey dealer and sends his employee to pick up the merchandise.
- (c) A computer store owner registered as a retailer in Wisconsin purchases canned software for her inventory while attending a trade show in New Jersey, and carries it away from the show herself.

EXAMPLES OF IMPROPER USE OF RESALE CERTIFICATE FOR NON-NEW JERSEY SELLERS

- (a) A lumber dealer may not accept an ST-3NR from a contractor who intends to use it in working on his customers' real property, because under New Jersey law, contractors are considered to be the retail purchasers of the construction materials that they use.
- (b) A bookseller may not accept an ST-3NR from a doctor who is purchasing books for patients to read in her waiting room, because this would not be a purchase for resale.
- (c) A candy wholesaler may not accept an ST-3NR from a purchaser who shows a New Jersey store address on the form, because this information would give the seller reason to believe that the purchaser should be registered in New Jersey.
- (d) A plant nursery may not accept an ST-3NR from a New York florist who requests delivery of the plants by common carrier to his New York location, because this would not be a New Jersey sale.

REPRODUCTION OF RESALE CERTIFICATE FORMS:

Private reproduction of both sides of resale certificates may be made without the prior permission of the Division of Taxation.

FOR MORE INFORMATION:

Call the Customer Service Center at: (609) 292-6400. Send an e-mail to: nj.taxation@treas.state.nj.us

Write to: New Jersey Division of Taxation, Information and Publications Branch, PO Box 281, Trenton, NJ 08695-0281.



Serving Outdoor Power Equipment Dealers Since 1984

1365 Strykers Road • Phillipsburg, NJ 08865 • (800) 942-2326 • www.CADCoDist.com

Dealer Email / Fax Agreement

Please return this form with your next payment or via fax (908-878-4038)

CADCo. will be utilizing email to send the majority of our announcements, manufacturer updates, sales / service updates, and promotional updates. We are updating our customer database and contact information and request that you submit your company's primary sales, accounts payable, and service emails below to ensure that you are included in these very important emails. We are providing multiple spaces in case you have multiple people you'd like to include.

While we will occasionally still use US Mail for correspondence, we will be moving the bulk of our dealer communications to email to ensure that you are getting information as quickly as possible, and also to ensure it is received by the correct department of your dealership. The majority of these emails will be dealer specific, meaning you will only be receiving emails in regards to what you purchase from Tidewater Power Equipment. If you have any questions about this, please do not hesitate to contact us immediately.

Dealer Name:	CADCo. Acct.#	
Sales Email Addresses	Parts Email Addresses	Service Email Addresses
1)	1)	1)
2)	2)	2)
3)	3)	3)

Accounts Payable: Please advise us of which option you'd prefer

Accounts Payable Fax	Accounts Payable Email
Fax: ___ Monthly Statements ___ Invoice Copies	Email: ___ Monthly Statements ___ Invoice Copies
Fax # ()	Email Address:

CADCo. Privacy Policy / Confidentiality Agreement (please sign below):

CADCo. certifies that the information provided above by the dealer is private and will not be used for any other reason than stated above or given to any third parties. By signing below you are agreeing to receive email communication from CADCo. If at any time you wish to no longer receive emails from CADCo, there will be an option to do so located within the body of the email.

Signature _____ Date _____

1365 Strykers Road Phillipsburg, NJ 08865
 Phone: 800-942-2326 • Local: 908-213-0303 • Fax: 877-224-2521 • Local: 908-213-1881
www.cadcodist.com



Serving Outdoor Power Equipment Dealers Since 1984

1365 Strykers Road • Phillipsburg, NJ 08865 • (800) 942-2326 • www.CADCoDist.com

WELLS FARGO DEALER INFORMATION FORM

All dealers who need to establish a Floor Plan account with Wells Fargo must do so via an online process.

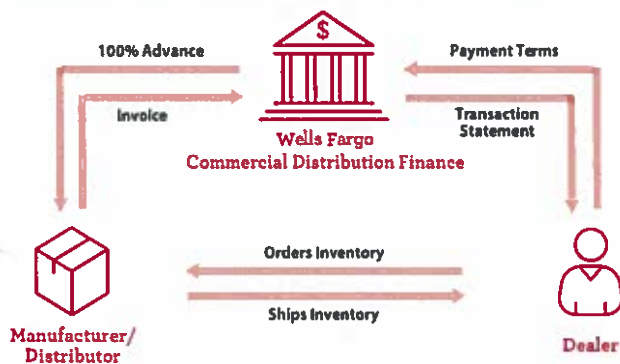
To initiate the process of establishing a dedicated account for CADCo products, the dealer simply completes this form and sends it back to CADCo (fax 908-878-4038 or marisah@cadcodist.com). This will then be sent to Wells Fargo who will, in turn, send you a customized application link to the Wells Fargo website to start the process. A Wells Fargo sales rep will contact you within 48 business hours.

Please Print

Date:		
Business Name:		
Business Phone Number:		
Business Address:		
City:	St:	Zip:
Primary Contact Name:		
Email Address:		
Credit Line Size Requested:		
Product Line (s) to Finance:		

Why Inventory Financing might be right for your business

- 1 Dealer** orders inventory from Manufacturer
- 2 CDF** pays 100% of invoice to Manufacturer
- 3 Dealer** repays CDF based on established terms



Potential benefits

- Extended interest-free terms* help lower borrowing costs
- Ease cashflow demands during sales to collection cycle
- Enhanced credit capacity to help meet working capital needs
- Flexible repayment terms not available on open account
- Improve sales by maintaining adequate inventory levels
- 24/7 online account management and analytical tools

16EA074



Getting started

- Log on to www.wellsfargo.com/cdf to complete the application
- Select "Submit" and we will contact you with next steps

Required documentation

- Some credit line applications may require financial statements
- Inventory financing agreement
- CSMP will file a Uniform Commercial Code-1 (UCC-1)
- Additional documentation may be required as necessary

Need more information?

Call us toll-free at
1-800-451-8232

© 2016 Wells Fargo Commercial Distribution Finance. All rights reserved. Wells Fargo Commercial Distribution Finance is the trade name for certain inventory financing (floor planning) services of Wells Fargo & Company and its subsidiaries (CDF).

* Subject to qualification, change in program terms and credit approval. Interest-free financing is contingent on participation and payment by manufacturer. Please see your financing agreement (required for all dealers) for all terms and conditions. Nothing contained herein is, or shall be relied upon, as a promise, representation or commitment to provide financing or interest-free financing.